



# FlexITy Solutions bring businesses together with Cisco Unified Communications

## LEARN MORE ABOUT FLEXITY'S INTEGRATED SOLUTIONS THAT ALIGN BUSINESS AND TECHNOLOGY:

### Partner Affiliation

- Cisco Gold Certified Partner
- Cisco Canada Partner of the Year for Customer Satisfaction Rating for 2007

### Specializations

- Advanced Routing & Switching
- Advanced Security
- Advanced Data Centre Storage Networking
- Advanced Wireless LAN
- Advanced Unified Communications

### Other Authorizations

- Cisco Powered Managed Unified Communications Partner
- Managed Services Authorized Partner
- Network-Hosted Storage Applications Authorized Technology Provider
- Customer Satisfaction Partner of the Year award winner

## FlexITy Delivers Integrated Solutions that Align Business and Technology

FlexITy Solutions Inc. is a leading technology provider with a strong focus on aligning business and technology. A trusted independent advisor, FlexITy is a single point of contact for a full range of heterogeneous technology solutions:

- Consulting
- Assessment
- Design
- Proof of Concept
- Integration
- Project Management
- Procurement
- Financing

The company's Toronto area headquarters showcases a Managed Solutions Centre as well as the FlexITy Interoperability and Testing (FIT) Lab, an advanced facility where customers can actually see solutions in action. The main technology hosting facility is renowned as one of the most secure carrier hotels.

From architecting, to integrating, to managing solutions, FlexITy is a trusted, proven partner for the complete technology lifecycle.

## Transform business processes with Cisco Unified Communications

FlexITy's Cisco Unified Communications solutions help customers streamline information and communications into a single, seamless interface, facilitating anytime/anywhere collaboration using any wired or mobile devices.

FlexITy is uniquely capable of delivering Cisco Unified Communications, combining resilient components to create customized solutions that truly meet the needs of enterprise and commercial customers.

## Conferencing

Cisco solutions from FlexITy streamline communication and information flow using advanced video and audio conferencing. Whether it's a face-to-face with Cisco Unified Meeting Place or a group phone call, communicating has never been simpler or more cost-effective.

## Unified Messaging

Cisco Unity, a reliable, secure, scalable, full-featured voice and unified messaging platform, enables access to e-mail, voice and fax messages from a single inbox anytime, anywhere, using any device.

## Mobility and Presence Integration

Cisco mobile solutions from FlexITy meet the needs of the multi-location and mobile workforce with a variety of intelligent endpoints including wireless IP phones, mobile phones and smartphones.

## Customer Contact

Extend customer care beyond simple phone transactions and the traditional contact centre with Cisco Unified Customer Contact solutions to provide an open, strategic platform to personalize communications with individual customers through the use of voice, Web, e-mail and video.

## Comprehensive Unified Communications Solutions Deliver Real Business Benefits

- Align business with technology for improved business processes
- Streamline and expedite communications so employees can access information and communicate from anywhere, anytime via any device
- Boost productivity through improved communications with customers
- Increase flexibility and scalability through improved access to all services from anywhere
- Reduce the time and complexity of managing users and services
- Extend the workspace beyond traditional desktop-bound limitations
- Reduce operational costs and manage total cost of ownership across the enterprise
- Improve support and reliability with guaranteed SLAs, knowledgeable staff and resilient solutions

FlexITy delivers these benefits with a broad portfolio of Cisco Unified Communications Products:

- **Cisco Unified Contact Centre** – Enables businesses to integrate inbound and outbound voice applications with Internet applications such as real-time chat, Web collaboration and e-mail.
- **Cisco Unity** – An enterprise-ready voice and unified messaging platform.
- **Cisco Unified Meeting Place** – A complete multimedia conferencing solution integrating voice, video and Web conferencing capabilities to give remote meetings a truly natural face-to-face quality.
- **Cisco Unified Communications Manager and Express** – A scalable, distributable, and highly available enterprise-class IP telephony call-processing system

“FlexITy is transforming the business process with Cisco Unified Communications. As the leading integrator and managed services provider for unified communications, FlexITy is helping enterprises reduce cost of ownership, simplify management and maintenance and increase the effectiveness of employees.”

Peter Stavropoulos,  
CEO of FlexITy Solutions Inc.

## FlexITy Takes Managed Services to the Extreme

FlexITy Managed Business Communications Services empower enterprises and their employees to collaborate and connect in ways never before imaginable while maintaining focus on core competencies. By centralizing resources with a single vendor providing and managing both data and telecom, customers gain the advantage of a single point of contact for all their needs.

Businesses can choose from a menu of services to meet their requirements – from one or two applications to the ultimate end-to-end solution: FlexTel. A combination of technology, people and process, FlexTel is a complete and fully managed unified communications offering.

## The FlexITy Difference

FlexITy's highly skilled, trained and certified employees are dedicated to the success of our customers. We listen to what our customers need, and mobilize experienced solution teams that actually include FlexITy principals – people with a direct stake in the success of our customers' businesses.

Our deep experience in voice solutions makes us the unparalleled experts:

- TDM knowledge and expertise
- Cisco UC knowledge and expertise
- PSTN connectivity (CRTC regulated)
- Unified Communications and Business Applications Integration
- Maintenance and support

By out-tasking communications to FlexITy, customers benefit from increased security, reliability and availability, reduced capital expenditures and better feature functionality. Plus, our Cisco partnership and expertise ensures customers get leading market technology combined with FlexITy's proficiency to guarantee success every step of the way.

## For More Information

FlexITy Solutions Inc.  
[www.FlexITy.ca](http://www.FlexITy.ca)  
Ron Stewart, Executive Vice President  
[ron.stewart@FlexITy.ca](mailto:ron.stewart@FlexITy.ca)

Cisco  
[www.cisco.com/ca](http://www.cisco.com/ca)